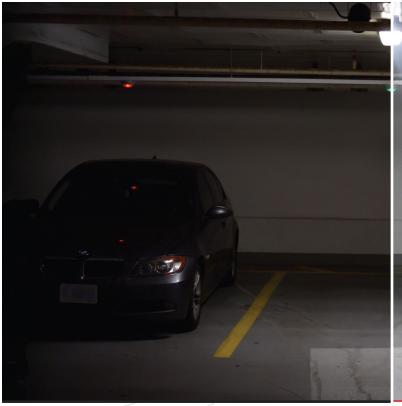


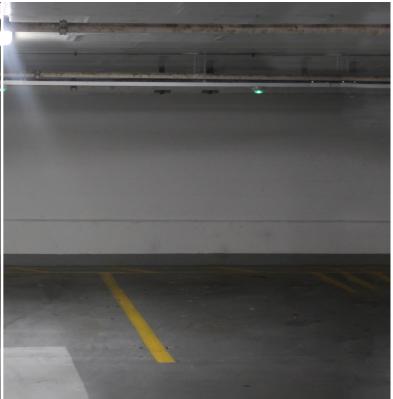
ETOBICOKE, ON - INDOOR LIGHTING - SEPTEMBER 2018

1200 T5 25w LED Lamps

1200 T5 54w Fluorescent Lamps







BEFORE 54W T5 Fluorescent Lamps

- yellowing, flickering, humming
- low visibility in pedestrian areas
- Lifetime of 20,000 hours (2.3 years)

AFTER 25W T5 LED Lamps

- 4000k white light, flicker/hum free
- Increased visibility, 3200 initial lumens
- Lifetime of 50,000 hours (5.7 years)





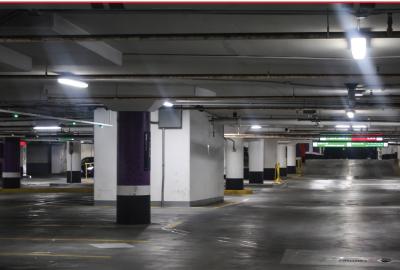


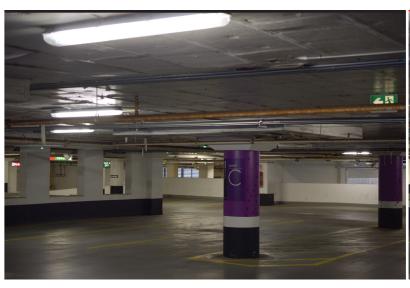


BEFORE 54W T5 Fluorescent Lamps

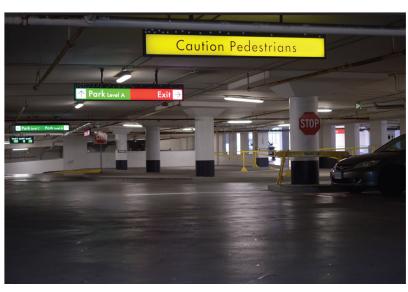
AFTER 25W T5 LED Lamps



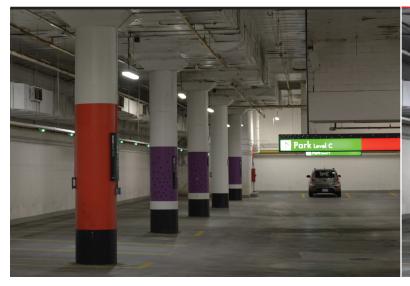


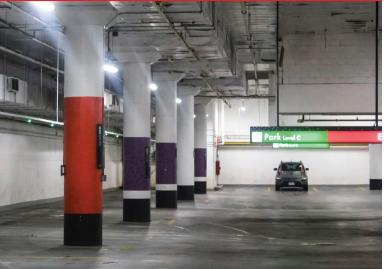












58.6%

MONTHLY ENERGY SAVINGS

10.8 Months

PAYBACK (AFTER REBATE)

#

\$239,633

(50,000 HOUR LIFETIME)

CLIENT ENERGY CONSUMPTION/COST

Before

600 121W Fixtures= **476,982 kw**/year

\$71,547/year

After

600 50W Fixtures= 197,100kw/year

\$\$29,565/year

\$41,982.30/year

ANNUAL SAVINGS

\$17,040.00

GOVERNMENT UTILITY REBATE

\$7,884.36

ANNUAL MAINTAINENCE COST AVOIDANCE

E: How do you feel about the new retrofits? Do you notice a difference?

Robin: I do notice that it's much brighter in the garage. There are no flickering lights anymore.

E: Would you reccomend making the switch to LED lighting retrofits to someone else like you?

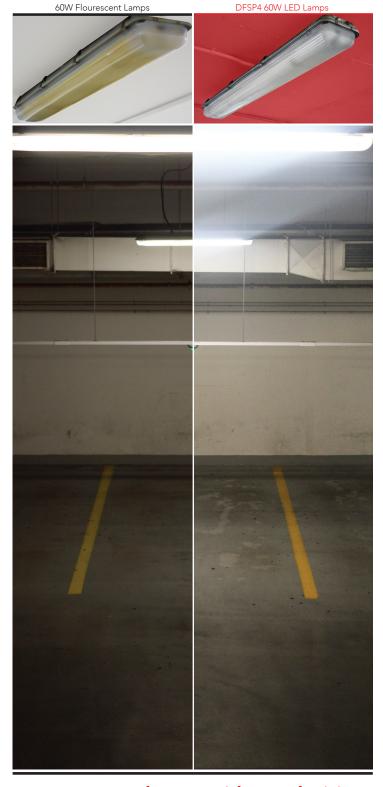
Robin: Yes-the real push to convert to LED is the potential savings in hydro consumption.

E: Do you feel that the long-term savings are worth the investment?

Robin: If the anticipated savings are realized, then we will definitley move forward on the other LED conversions on the property.

E: How was your experience overall with FAMA?

Robin: It's been a good experience working with EAMA. We are very happy with our decision to upgrade the lighting to LED lighting. The lighting is fantastic and the return on investment is even better.



BEFORE

"We are very happy with our decision to upgrade the lighting to LED lighting. The lighting is fantastic and the return on investment is even better." EAMA Lighting Used

DIRECT FIT VIVID™ LED T5 Lamps x 1200 **Participants**

Client: Square One (Robin Stafford)

Sales Agent: Larry Shaw

Visit www.eama.ca or call 416 752 8882 to learn more.

